

Job Title: Strategic Advisor**Location:** Remote**Job Type:** Contract**Department:** Strategy/Advisory Services**Reports to:** Executive Chairman**Compensation:** Retainers, Fee or Equity (determined by project)**About Us:**

Seventy7 Ventures is a leading capital advisory and venture partnering firm specializing in raising capital and supporting digital & technology ventures within the Creative Industries. Our mission is to accelerate the digital and technology capabilities of the Creative Industries through connecting exceptional businesses with strategic investors and providing our expertise as a resource needed for success.

Job Overview:

The Strategic Advisor will serve as a key consultant, providing insights and expert recommendations to guide high-level decision-making. This role requires a deep understanding of their preferred area of business, a sharp analytical mindset, and a proven track record in advising executives or leadership teams.

Key Responsibilities:

- **Strategic Planning:** Collaborate with executives and senior leaders to develop, refine, and implement strategic initiatives and long-term business plans.
- **Market Analysis:** Conduct in-depth market research and analysis to identify emerging trends, opportunities, and potential risks, advising on how to navigate them.
- **Problem Solving:** Provide expert recommendations on complex business challenges, offering creative and data-driven solutions.
- **Partnership Development:** Assist in identifying, evaluating, and nurturing strategic partnerships that align with the company's growth objectives.
- **Performance Review:** Regularly assess the performance of current strategies, providing feedback and insights for improvement.
- **Mentorship:** Provide guidance and mentorship to our Portfolio Companies, fostering leadership and strategic thinking across their organisations
- **Stakeholder Engagement:** Act as a key advisor during discussions with investors, partners, and other external stakeholders.
- **Risk Management:** Help identify potential risks in strategic plans and recommend mitigation strategies.

Qualifications:

- Proven experience as a Strategic Advisor or similar role.
- Strong analytical and problem-solving skills, with a deep understanding of market trends and business dynamics.
- Experience in developing and executing high-level business strategies.
- Ability to communicate complex ideas clearly and effectively, both in written and verbal forms.
- Strong leadership, influencing, and interpersonal skills with the ability to work effectively with C-suite executives.
- Ability to thrive in a fast-paced, dynamic environment with a focus on results.

Preferred Skills:

- Extensive network chosen field of speciality and a strong understanding of the competitive landscape.
- Previous experience advising on mergers and acquisitions, corporate restructuring, or international expansion.
- Familiarity with financial modelling, market analysis, and strategic business development.

Why Join Us?

- Opportunity to work with a dynamic team of leaders and influence the venture direction.
- A collaborative and innovative working environment where new ideas are encouraged.
- Competitive rewards including equity in our Portfolio Companies

How to Apply:

Interested candidates are invited to schedule a call with Ketan Makwana (Executive Chairman)